

WELLS  
FARGO



Delivering more than power.™

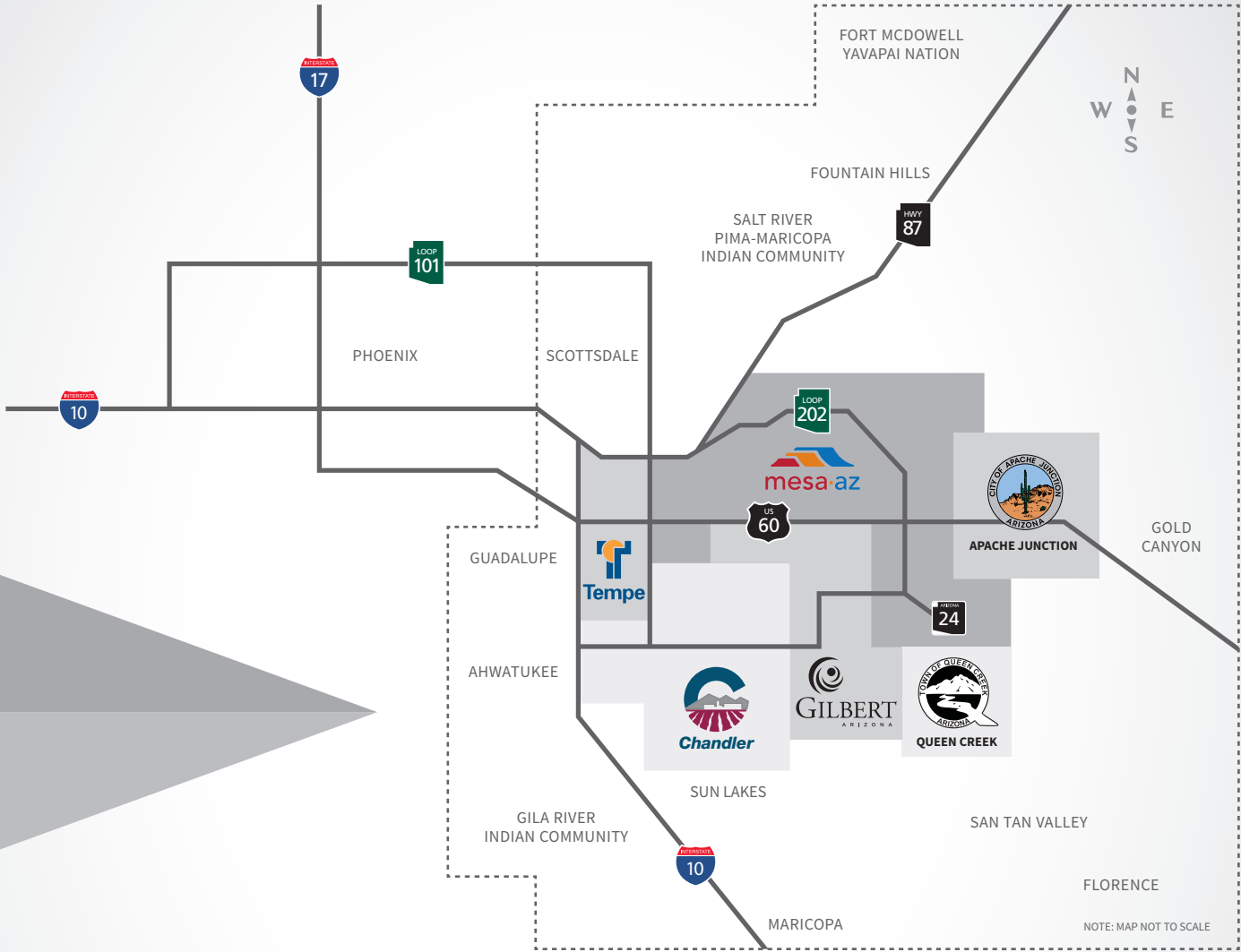
2016

AVIATION  
AEROSPACE  
BUSINESS SERVICES  
DEFENSE  
EDUCATION  
ENTERTAINMENT  
ENTREPRENEURSHIP  
HEALTHCARE  
INNOVATION  
LIFE SCIENCES  
RETAIL  
TECHNOLOGY  
TOURISM



PHX  EAST VALLEY  
Talent • Growth • Opportunity

PHXEASTVALLEY.ORG

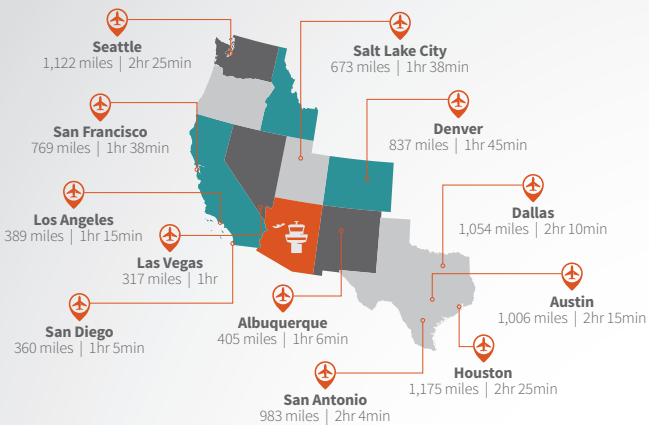


**THE PHX EAST VALLEY IS A DYNAMIC REGION OF THE SOUTHWESTERN UNITED STATES** that has experienced tremendous growth over the past twenty-five years. Collaborative dialogue between civic, political, business, and educational leaders, coupled with thoughtful regional planning efforts has resulted in a robust and vital economy with regional assets such as...

- ▶ Highly-Skilled, Young Workforce
- ▶ Robust Infrastructure
- ▶ Global, Innovative Brands
- ▶ Diverse Real Estate
- ▶ Ideal Climate

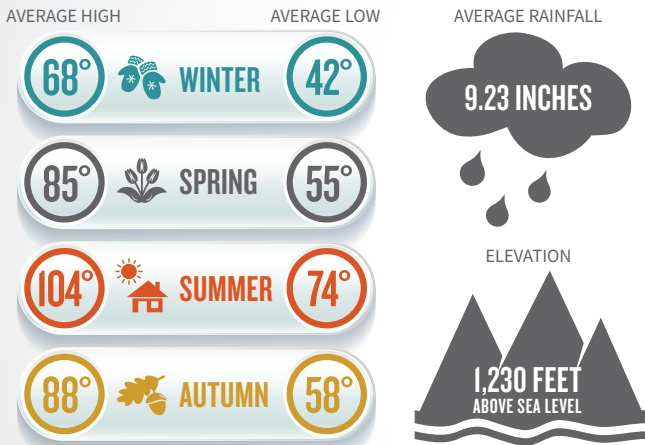


## MILEAGE



■ SOURCE: PHX Sky Harbor Airport

## CLIMATE

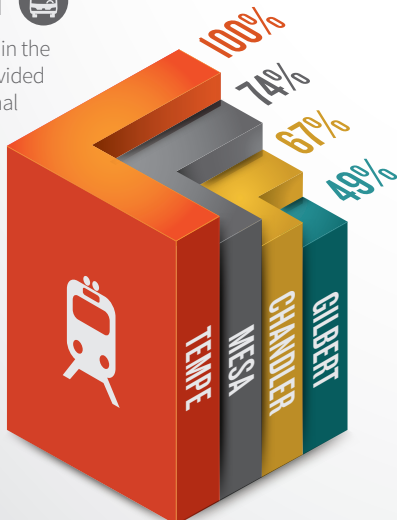


■ SOURCE: Western Region Climate Center

## PUBLIC TRANSIT

Public transportation in the PHX East Valley is provided by Valley Metro regional transit service and offers bus and light rail routes, as well as car and vanpool programs. The light rail network serves both Tempe and Mesa.

**TEMPE:** 161,722  
**MESA:** 323,187  
**CHANDLER:** 159,240  
**GILBERT:** 102,575



Percent of population within walking distance ½ mile to a public transit stop.

■ SOURCE: Valley Metro

## AIR

PHX East Valley has a long history of aviation and aerospace assets, with two commercial service hubs coupled with two of the busiest general aviation airports in the country that also serve as relievers.

## COMMERCIAL AVIATION

### Phoenix Sky Harbor International Airport (PHX):



- ▶ One of the 10 busiest airports in the United States
- ▶ Daily economic impact of \$79 million
- ▶ Typical day at Sky Harbor: 1,200+ aircraft arrive and depart, carrying 100,000+ passengers, and handling 800+ tons of air cargo

### Phoenix-Mesa Gateway Airport (AZA):



- ▶ Hosts more than 50 companies
- ▶ Three runways measuring 10,400, 10,200, and 9,300 feet can accommodate the largest aircraft in the world
- ▶ Serves 38 cities with non-stop service via Allegiant Airlines as well as continuing service to many more destinations
- ▶ Contributes \$1.3 billion annually to the Arizona economy
- ▶ An international aerospace center with aircraft maintenance, modification, testing, and pilot training
- ▶ Designated as Foreign Trade Zone #221, as well as a Military Reuse Zone, offering aviation companies a significant financial edge in the global marketplace

## GENERAL AVIATION

### Chandler Municipal Airport (CHD)



- ▶ Excellent business airport, it is also a base for charter, transport, and sightseeing excursions, and is home to world-class training institutions
- ▶ Anchors the Airpark Area, a 9-square mile Employment Corridor. By 2025, experts suggest the Airpark Area employment corridor will be home to more than 25,000 jobs and more than 25 million square feet of non-residential space. Numerous parcels surrounding the airport are available for commercial development. This area also features a 23-acre land parcel with the option for rare Through-the Fence access into the airport.
- ▶ Home to a world-class heliport facility

### Falcon Field Airport (FFZ)



- ▶ Two runways of 5,100 and 3,800 feet accommodate a wide variety of fixed-wing aircraft and helicopters
- ▶ More than 80 on-airport businesses provide aviation services - fueling, maintenance and repairs, inspections, avionics, aircraft painting and aircraft interiors - to support aircraft operations, manufacturing, or research & development activities.

■ SOURCES: Individual airports as listed above.

## HIGHWAYS

### US 60

- ▶ East-west corridor
- ▶ Intersects Loop 101 and Loop 202

### Loop 202

- ▶ 55-mile beltway circulating the PHX East Valley
- ▶ Surrounds the cities of Tempe, Mesa, Chandler, and Gilbert

### Loop 101

- ▶ Semi-beltway encompassing much of the Greater Phoenix area
- ▶ Links Chandler, Tempe and Mesa
- ▶ Provides easy access to city centers and ASU's Tempe campus

### State Route 24

- ▶ First mile from Loop 202 to Ellsworth Road opened in May 2014
- ▶ Planned as a controlled-access highway to move traffic from PHX East Valley to northwestern Pinal County

PHX East Valley is also served by major interstate routes including Interstate 10 (east-west from FL to CA), Interstate 8 (east-west from AZ to CA), and Interstate 19 (north-south to Mexico).

■ SOURCE: Valley Metro

## PHX EAST VALLEY

### PUBLIC

#### Arizona State University

- ▶ Tempe Campus ..... 46,924
- ▶ Polytechnic (Mesa) Campus ..... 3,778

#### Northern Arizona University (NAU)

- ▶ Extended Campuses located in: Apache Junction, Communiiversity at Queen Creek, Chandler-Gilbert and Mesa ..... 1,635

### PRIVATE

- A.T. Still University ..... 1,199
- Benedictine University ..... 213
- Ottawa University (Chandler/Queen Creek) ..... 430
- University of Phoenix ..... 7,384
- Upper Iowa University ..... 115
- Western International University ..... 1,787
- Wilkes University ..... 25

### COMMUNITY COLLEGES

#### Maricopa Community College District

- ▶ Chandler-Gilbert Community College ..... 12,534
- ▶ Mesa Community College ..... 20,842
- ▶ Rio Salado College (total online students) ..... 18,269

#### Central Arizona College

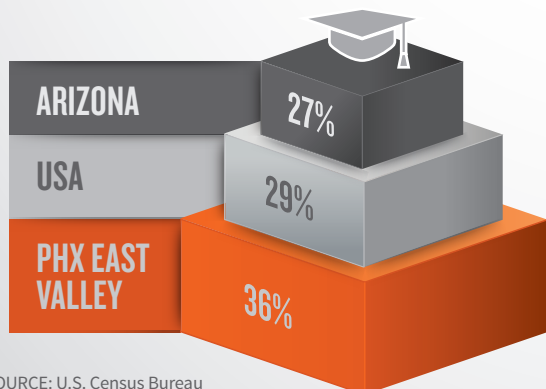
- ▶ Superstition Mountain Campus, Maricopa and SanTan Centers ..... 925

Most recent publicly available enrollment numbers listed.

**Total PHX East Valley Higher Education Enrollment - 116,450**

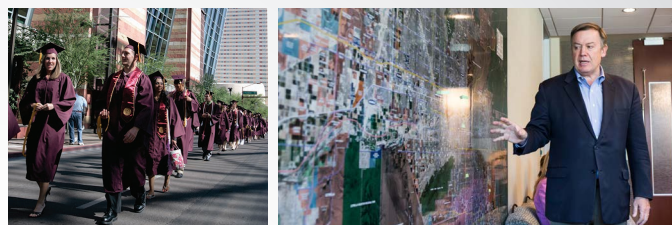


### PERCENTAGE OF THE POPULATION AGE 25+ WHO HAVE EARNED A BACHELOR'S DEGREE OR HIGHER



■ SOURCE: U.S. Census Bureau

EAST VALLEY ENROLLMENT



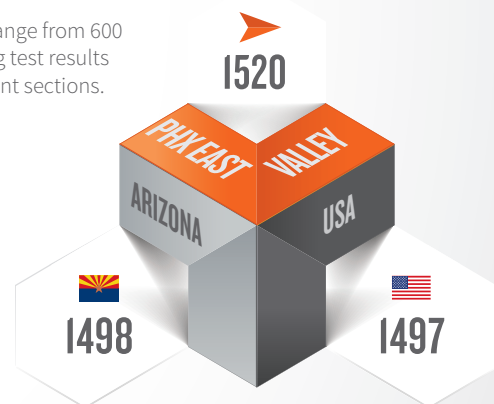
### EAST VALLEY HIGH SCHOOLS

Of the more than 23,000 high schools in the nation:



### AVERAGE SAT SCORES

Note: SAT scores range from 600 to 2400, combining test results from three 800-point sections.



■ SOURCE: College Board

### AVERAGE ACT SCORES

\*East Valley ACT data does not include the Town of Gilbert because scores were not available. ACT composite scores reflect overall performance, with scores ranging from 1 to 36.



■ SOURCE: ACT.org

## POPULATION GROWTH

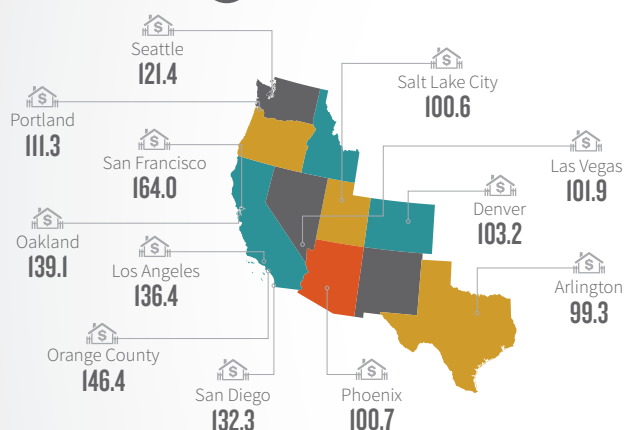


	2010	2015	2020
<b>PHX EAST VALLEY</b>	▶ 1,107,537	▶ 1,201,440	▶ 1,359,259
<b>ARIZONA</b>	▶ 6,392,017	▶ 6,626,624	▶ 7,485,117
<b>DENVER (METRO)</b>	▶ 2,581,506	▶ 2,697,476	▶ 3,290,001
<b>LAS VEGAS</b>	▶ 1,563,282	▶ 2,027,868	▶ 2,937,591
<b>SAN DIEGO (METRO)</b>	▶ 2,813,833	▶ 3,211,252	▶ 3,459,858
<b>SALT LAKE CITY (METRO)</b>	▶ 968,858	▶ 1,140,483	▶ 1,185,036



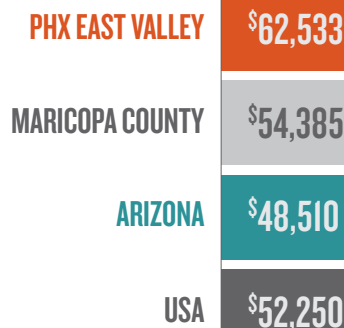
■ SOURCE: SRP, AZ State Demographer's Office, Maricopa Association of Governments

## COST OF LIVING



■ SOURCE: U.S. Census Bureau

## MEDIAN HOUSEHOLD INCOME



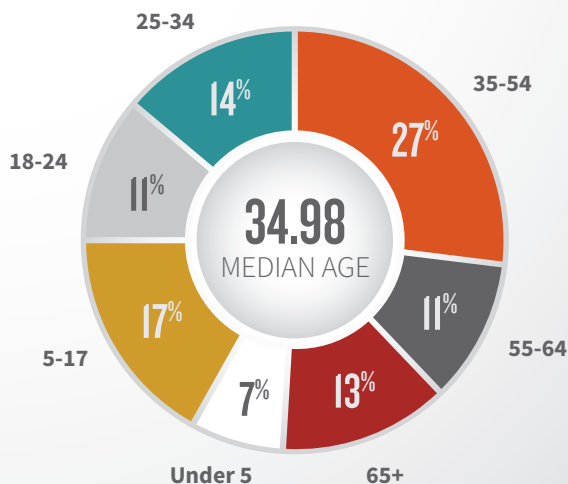
■ SOURCE: Maricopa Association of Governments (MAG), Information Services Division & Census ACS

## MEDIAN SALES PRICE FOR EXISTING SINGLE FAMILY HOME



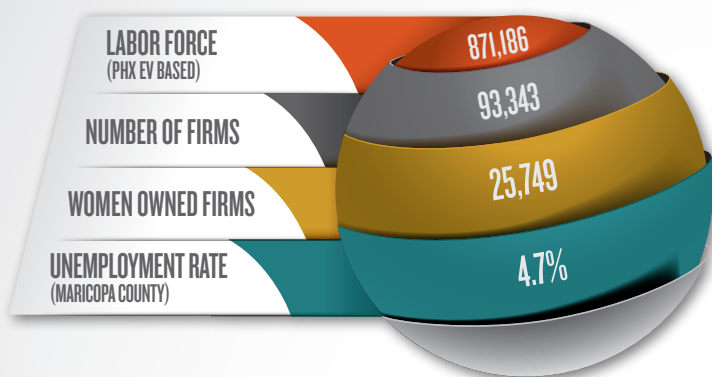
■ SOURCE: U.S. Census Bureau

## AGE BREAKDOWN – PHX EAST VALLEY RESIDENTS



■ SOURCE: U.S. Census Bureau

## EMPLOYMENT STATUS

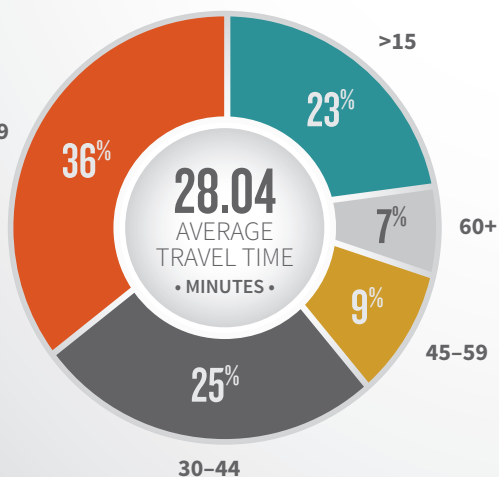


■ SOURCE: U.S. Census Bureau, Bureau of Labor Statistics



## COMMUTE

PHX East Valley travel time to work in minutes



■ SOURCE: U.S. Census Bureau

## WORKFORCE WAGES

**ARCHITECTURE & ENGINEERING**  
Mean Hourly ..... \$36.78  
Mean Annual ..... \$76,500

**ARTS, DESIGN, ENTERTAINMENT, SPORTS & MEDIA**  
Mean Hourly ..... \$23.32  
Mean Annual ..... \$48,500

**BUSINESS & FINANCIAL**  
Mean Hourly ..... \$30.07  
Mean Annual ..... \$64,080

**COMMUNITY & SOCIAL SERVICES**  
Mean Hourly ..... \$20.51  
Mean Annual ..... \$42,650

**COMPUTER & MATHEMATICAL**  
Mean Hourly ..... \$37.58  
Mean Annual ..... \$78,170

**CONSTRUCTION & EXTRACTION**  
Mean Hourly ..... \$19.79  
Mean Annual ..... \$41,170

**EDUCATION, TRAINING, & LIBRARY**  
Mean Hourly ..... \$22.11  
Mean Annual ..... \$45,990

**FOOD PREPARATION**  
Mean Hourly ..... \$10.82  
Mean Annual ..... \$22,500

**HEALTHCARE PRACTITIONER & TECHNICAL**  
Mean Hourly ..... \$37.20  
Mean Annual ..... \$77,370

**HEALTHCARE SUPPORT**  
Mean Hourly ..... \$14.19  
Mean Annual ..... \$31,070

**INSTALLATION, MAINTENANCE, & REPAIR**  
Mean Hourly ..... \$21.58  
Mean Annual ..... \$44,880

**LEGAL**  
Mean Hourly ..... \$48.70  
Mean Annual ..... \$101,290

**LIFE, PHYSICAL, AND SOCIAL SCIENCES**  
Mean Hourly ..... \$28.89  
Mean Annual ..... \$60,090

**MANAGEMENT**  
Mean Hourly ..... \$49.82  
Mean Annual ..... \$103,620

**OFFICE AND ADMINISTRATIVE SUPPORT**  
Mean Hourly ..... \$16.80  
Mean Annual ..... \$34,930

**PERSONAL CARE**  
Mean Hourly ..... \$12.00  
Mean Annual ..... \$24,970

**PRODUCTION**  
Mean Hourly ..... \$16.56  
Mean Annual ..... \$34,450

**PROTECTIVE SERVICE**  
Mean Hourly ..... \$20.60  
Mean Annual ..... \$42,850

**SALES**  
Mean Hourly ..... \$18.37  
Mean Annual ..... \$38,210

**TRANSPORTATION & MATERIAL MOVING**  
Mean Hourly ..... \$17.09  
Mean Annual ..... \$35,550

■ SOURCE: Bureau of Labor Statistics



# COST OF DOING BUSINESS / INSTITUTIONS

## LABOR

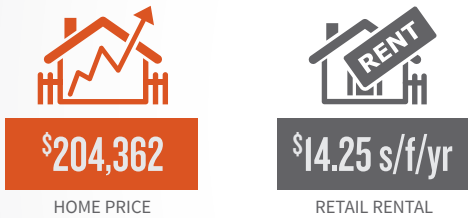


■ SOURCE: Bureau of Labor Statistics



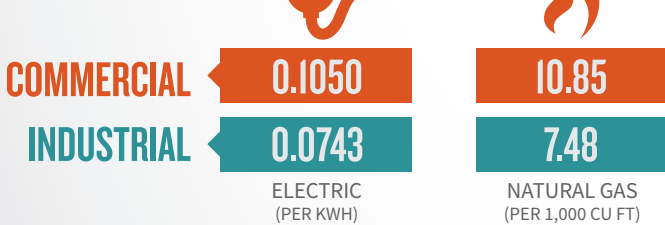
■ SOURCE: Bureau of Labor Statistics

## REAL ESTATE



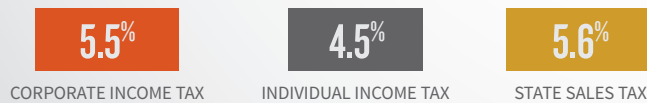
■ SOURCE: Bureau of Labor Statistics

## UTILITIES



■ SOURCE: US Energy Information Administration

## TAXES



Arizona's personal income tax system consists of five brackets and a top rate of 4.54%. That rate ranks 13<sup>th</sup> lowest among states levying an individual income tax. Arizona's state income tax collections per person were \$475 in 2012 which ranked 10<sup>th</sup> lowest nationally. Arizona does not collect local income tax; municipal sales tax rates vary by municipality.

■ SOURCE: TaxFoundation.org

## ADVANCED TECHNOLOGIES

Apple  
Bridgestone  
Crown Castle  
First Solar  
Freescale Semiconductor  
FUJIFILM  
Garmin  
GM Arizona IT Innovation Center  
Honeywell  
Infineon  
Infusionsoft  
Intel Corp.  
Isola Group  
Microchip Technologies  
Mitsubishi Gas Chemicals  
TRW

## AVIATION/AEROSPACE/DEFENSE

Able Engineering  
ArmorWorks  
AZ Labs  
The Boeing Company  
CAE - Oxford Aviation  
Cessna  
Chandler Airport  
Embraer  
Falcon Field  
General Dynamics C4 Systems  
Honeywell  
Lockheed Martin  
MD Helicopters  
Nammo Talley  
Orbital ATK  
Pegasus Airpark  
Phoenix-Mesa Gateway Airport  
Stellar Airpark

## CULTURAL VENUES

ASU Gammage  
Chandler Center for the Arts  
Chandler Downtown Stage  
Chandler-Gilbert Community  
College Performing Arts Center  
Evelyn Smith Music Theatre at ASU  
Hale Centre Theatre  
Higley Center for the Performing Arts  
Mesa Arts Center  
Mesa Community College Theatre Outback  
Queen Creek Performing Arts Center  
Tempe Center for the Arts  
Tempe Performing Arts Center

## EDUCATION

Arizona State University-Polytechnic Campus  
Arizona State University-Tempe  
A.T. Still University  
Benedictine University  
Central Arizona College-Superstition Mountain Campus  
Chandler Gilbert Community College (Multiple Campuses)  
Communiunity at Queen Creek  
East Valley Institute of Technology  
Everest College  
Grand Canyon University  
Pima Medical Institute  
Maricopa Community College District  
Mesa Community College  
Mesa Community College-Red Mountain  
NAU - East Valley Campus  
Ottawa University  
Rio Salado College  
Scottsdale Community College  
Saint Xavier University  
University of Advancing Technology  
University of Arizona  
University of Phoenix  
Upper Iowa University  
Western International University  
Wilkes University

## INNOVATION & ENTREPRENEURSHIP CENTERS

Advanced Technology Innovation Center @ ASU Poly  
ASU Research Park  
ASU SkySong  
ASU Chandler Innovation Center/TechShop  
Biodesign Institute  
Gangplank  
Innovations Science & Technology Incubator Chandler  
LaunchPoint  
THINKspot

## SPRING TRAINING FACILITIES

Sloan Park (Chicago Cubs)  
Hohokam Stadium (Oakland A's)  
Salt River Fields at Talking Stick (Arizona Diamondbacks, Colorado Rockies)  
Tempe Diablo Stadium (Los Angeles Angels of Anaheim)

## ADVANCED BUSINESS SERVICES

Avnet  
Bank of America  
CDW  
CenturyLink  
Chase Bank  
Empire Southwest  
FedEx  
GoDaddy  
GM Financial  
Insight  
Nationstar Mortgage  
PayPal  
State Farm  
Toyota Financial Services  
UPS  
Verizon Wireless  
Wells Fargo

## HEALTHCARE & LIFE SCIENCES

Apria Healthcare  
Arizona Nutritional Supplements  
Auer Precisions  
Banner Baywood Medical Center  
Banner Desert Medical Center  
Banner Goldfield  
Banner Heart Hospital  
Banner Ironwood Medical Center  
Banner/MD Anderson Cancer Center  
Cardinal Health  
Celebration Stem Cell  
Chandler Regional Hospital  
CVS Health Specialty Pharmacy Center  
DaVita Rx  
East Valley Diagnostic Imaging  
Gilbert Hospital  
Guided Therapy Systems  
Healthways  
Isagenix  
Mercy Gilbert Hospital  
Mountain Vista Medical Center  
Phoenix Children's Hospital at Dignity  
Health's Mercy Gilbert Medical Center  
Rural Metro/Southwest Ambulance  
Ulthera

## DISTRIBUTION/LOGISTICS

Basha's Distribution Center  
Banner Health Distribution Center  
FedEx Regional Distribution Center  
OnTrac

SURROUNDING COMMUNITIES



**EAST VALLEY**  
PARTNERSHIP

The East Valley Partnership (EVP) is a regional coalition of community, business, educational, and government leaders whose goal is to provide leadership and support in specific areas of focus, thereby improving business and quality of life in the region. EVP is dedicated to the economic development and promotion of the East Valley. EVP actively advocates in areas such as economic development, education, aviation, and aerospace, transportation and others.

For more information, visit [www.EVP-AZ.org](http://www.EVP-AZ.org)

**WELLS FARGO**



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**BUSINESS BANKING**

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